

Curriculum Vitae - Laura Razzolini

*Department of Economics, Finance and Legal Studies
Culverhouse College of Commerce
The University of Alabama
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Employment Experience

Academic Appointments

Professor and Department Head — Department of Economics, Finance and Legal Studies, The University of Alabama. June 2017 to present.

Visiting Fellow — Center for the Philosophy of Freedom, The University of Arizona. January 2023 to present.

Professor — Department of Economics, Virginia Commonwealth University. August 2008 to May 2017.

Associate Professor — Department of Economics, Virginia Commonwealth University. August 2004 to August 2008.

Program Director — National Science Foundation, Economics Program. August 2001 to August 2003.

Associate Professor — Department of Economics, University of Mississippi. August 2001 to August 2004.

Assistant Professor — Department of Economics, University of Mississippi. August 1994 to July 2001.

Visiting Researcher — Center for Operations Research and Econometrics (CORE), Universite Catholique de Louvain, Louvain-la-Neuve, Belgium. September 1986 to July 1987.

Researcher — Institute for Economic Planning of Tuscany, Italy. January 1985 to February 1986.

Education

Ph.D., Economics, Southern Methodist University, August 1994.

M.A., Economics, Southern Methodist University, August 1993.

Dottorato di Ricerca (Research Doctorate, PhD), Political Economics, University of Bologna, Italy, July 1989.

Laurea (Baccalaureate), Economics, Magna cum Laude, University of Florence, Italy, December 1984.

Published and Forthcoming Refereed Papers

— G. F. Gori, P. Lattarulo, M. Mariani, and L. Razzolini, (2023), “The Expediting Effect of Monitoring on Infrastructural Works. A Regression-Discontinuity Approach with Multiple Assignment Variables.” Forthcoming, *Italian Economic Journal*. DOI: <https://doi.org/10.1007/s40797-023-00220-y>.

— L. Taylor, S. Grosskopf, K. Hayes, and L. Razzolini, (2022), “The role of poverty measurements in achieving educational equity through school finance reform.” Forthcoming, *Journal of Productivity Analysis* DOI: [10.1007/s11123-022-00657-w](https://doi.org/10.1007/s11123-022-00657-w).

— J. Buchanan and L. Razzolini, (2022), "How Dictators Use Information about Recipients." Forthcoming *Journal of Behavioral Finance*. DOI: <https://doi.org/10.1080/15427560.2022.2081971>.

— L. Forastiere, P. Lattarulo, M. Mariani, F. Mealli and L. Razzolini, (2021), “Encouragement, experience and spillover effects in a field experiment on teens' museum attendance.” *Journal of Business and Economic Statistics*, 39(1), 244-258. DOI: <https://doi.org/10.1080/07350015.2019.1647843>

— S. Grosskopf, K. Hayes, L. Razzolini and L. Taylor, (2020), “Kids or Cash? Exploring Charter School Responses to Declining Government Revenues.” *Economic Inquiry*, 58(2), 802-818. <https://doi.org/10.1111/ecin.12853>

— S. Datta and L. Razzolini, (2019), “Best-of-five Contest: An Experiment on gender Differences.” *Journal of Economic Behavior & Organization* 162, 164-187. DOI: <https://doi.org/10.1016/j.jebo.2019.04.015>

— Cox, C., Korenok O., E.L. Millner and L. Razzolini, (2018), “Giving, Taking, Earned Money, and Cooperation in Public Good Games.” *Economics Letters*, 171, 211-213. DOI: <https://doi.org/10.1016/j.econlet.2018.07.038>.

— Basu Choudhary A. and L. Razzolini, (2018), “The Evolution of Revolution: Is Splintering Inevitable?” *The Economics of Peace and Security Journal*, 13(1), 43-51. DOI: [10.15355/epsj.13.1.43](https://doi.org/10.15355/epsj.13.1.43).

— Korenok O., E.L. Millner and L. Razzolini, (2018), “Taking Aversion.” *Journal of Economic Behavior & Organization*, 150, 397-403. DOI: <https://doi.org/10.1016/j.jebo.2018.01.021>

- Korenok O., E.L. Millner and L. Razzolini, (2017), “Feelings of ownership in dictator games.” *Journal of Economic Psychology*, 61, 145-151. DOI: <https://doi.org/10.1016/j.joep.2017.04.003>
- Lattarulo, P., M. Mariani and L. Razzolini, (2016), “Nudging Museums Attendance: A Field Experiment with High School Teens” *Journal of Cultural Economics*, 41(3), 259-277. <https://doi.org/10.1007/s10824-016-9288-3>
- D. G. Arce and L. Razzolini, (2016), “Indirect Ethics and Backdoor Bailouts: The Case of AIG.” *Journal of Business Ethics*. <https://doi.org/10.1007/s10555>
- Holt, C., A. Kydd, L. Razzolini and R. Sheremeta, (2016), “The Paradox of Misaligned Profiling.” *Journal of Conflict Resolution*, 60(3), 482-500. DOI: 10.1177/0022002714545223
- Korenok O., E.L. Millner and L. Razzolini, (2014), “Taking, giving, and impure altruism in dictator games.” *Experimental Economics*, 17, 488-500. DOI: <https://doi.org/10.1007/s10683-013-9379-3>
- Dechenaux, E. Mago S. and L. Razzolini, (2013), “Traffic Congestion: An experimental Study of the Downs-Thompson Paradox.” *Experimental Economics*, 17, 461-487. DOI: 10.1007/s10683-013-9378-4
- Korenok O., E.L. Millner and L. Razzolini, (2013), “Impure Altruism in Dictators’ Giving,” *Journal of Public Economics*, 97, 1-8. DOI: 10.1016/j.jpubeco.2012.08.006
- Korenok O., E.L. Millner and L. Razzolini, (2012), “Are Dictators Averse to Inequality?” *Journal of Economic Behavior and Organization*, 82(2-3), 543-47. DOI: 10.1016/j.jebo.2012.03.009
- Razzolini L., S. Sarangi, K. Triantis and D. Teodorovic, (2011), “Traffic Congestion Mitigation: Combining Engineering and Economic Perspectives,” *Transportation Planning and Technology*, 34(7), 637-645. DOI:10.1080/03081060.2011.602845
- Anderson L., E. Blanchard, K. Chaston, C. Holt, L. Razzolini and R. Singleton, (2008), “Production and Gains from Trade.” *Perspectives on Economic Education Research*, 4(1), 3 - 22 (lead article).
- Chen Y., L. Razzolini and T. L. Turocy, (2007), “Congestion Allocation for Distributed Networks: An Experimental Study.” *Economic Theory*, 33, 121-143.
- Razzolini L., M. Reksulak and R. Dorsey, (2007), “An Experimental Evaluation of the Serial Cost Sharing Rule.” *Theory and Decision*, Springer, vol. 63(3), 283-314.
- Deb R., L. Razzolini and T.K. Seo, (2006), “The Conservative Equal Costs Rule, the Serial Cost Sharing Rule and the Pivotal Mechanism: Asymptotic Welfare Loss Comparisons for the

Case of an Excludable Public Project.” *Review of Economic Design*, 10 (3), 205-32. DOI: 10.1007/s10058-006-0010-3

— Davis, D., L. Razzolini, R. Reilly and B. Wilson, (2006) “Raising Revenues for Charity: Auctions versus Lotteries.” in D.D. Davis and R. Mark Isaac (eds.) *Research in Experimental Economics*, vol. 11. “Experiments Investigating Fundraising and Charitable Contributors.” JAI Press, New York.

— Basu Choudhary A. and L. Razzolini, (2006), “Hiding in Plain Sight: Using Signals to Detect Terrorists.” *Public Choice*, 128, 245-55.

— Karahan G. R., L. Razzolini, and W. F. Shughart, (2006) “No Pretense to Honesty: County Government Corruption in Mississippi.” *Economics of Governance*, 7, 211-27.

— L. Razzolini, (2004), “Public Goods,” in C. K. Rowley and F. Schneider (eds), *The Encyclopedia of Public Choice*. Dordrecht: Kluwer Academic Publishers, 782-784.

— Deb R., L. Razzolini and T.K. Seo, (2003), “Strategy-proof Cost Sharing, Ability to Pay and Free Provision of an Indivisible Public Good.” *Mathematical Social Sciences*, 45(2), 205-227. DOI: [10.1016/S0165-4896\(03\)00026-X](https://doi.org/10.1016/S0165-4896(03)00026-X)

— Dorsey R. and L. Razzolini, (2003), “Explaining Overbidding in First Price Auctions Using Controlled Lotteries.” *Experimental Economics*, 6(2), 123-140.

— L. Razzolini, W.F. Shughart II and Robert Tollison, (2003) “The Third Law of Demand.” *Economic Inquiry*, 41(2), 292-98. [Mentioned in: Bernard Saffran, “Recommendation for Further Reading,” *Journal of Economic Perspectives*, 17(4), Fall 2003, 221.]

— G. R. Karahan, L. Razzolini and W. F. Shughart, (2002), “Centralized versus Decentralized Decision- Making in a County Government Setting.” *Economics of Governance*, 3, 101-15.

— W.F. Shughart II and L. Razzolini, (2001), “Introduction: Public Choice at the Millennium,” in W.F. Shughart II and L. Razzolini (eds), *The Elgar Companion to Public Choice*. Edward Elgar Publishing, pages xxi-xlii.

— Deb, R., and L. Razzolini, (1999), “Auction-Like Mechanisms for Pricing Excludable Public Goods.” *Journal of Economic Theory*, 88, 340-68.

— Salazar, J. I., and L. Razzolini (1999), “Financiamiento y provision de bienes publicos. Un modelo de negociacion.” (With English summary.) *Economia Mexicana, Nueva Epoca*, 8, 149-68.

— Deb, R., and L. Razzolini, (1999), “Voluntary Cost Sharing for an Excludable Public Project.” *Mathematical Social Sciences*, 37, 123-38.

- Deb R., P. Pattanaik, and L. Razzolini, (1997), “Game Forms, Rights and the Efficiency of Social Outcomes.” *Journal of Economic Theory*, 72, 74-95.
 Republished in *Essays on Individual Decision Making and Social Welfare*, P. Pattanaik, Ed. (2009), Oxford University Press.
- Razzolini L., and W.F. Shughart II, (1997), “On the (Relative) Unimportance of a Balanced Budget.” *Public Choice*, 90, 215-233. Reprinted in Charles K. Rowley, ed. *Constitutional Political Economy in Public Choice Perspective*. Boston: Kluwer Academic Publisher, 1997.
- Hayes K., L. Razzolini, and L. Ross, (1998), “Bureaucratic Choice and Nonoptimal Provision of Public Goods: Theory and Evidence.” *Public Choice*, 94, 1-20.
- Razzolini, L., (1990), “A Note on In-kind Redistribution, Local Public Services and Clubs,” *Public Finance/Finances Publiques*, Vol. 45, no. 2, pp. 321-334.
- Razzolini, L., (1987), “Analysis of the Demand for Local Public Services: An Effectiveness Evaluation,” *Studi Economici*, Vol. 33, pp. 41-65 (in Italian).
- Maltinti, G. and L. Razzolini, (1987), “Efficiency and Effectiveness of Daycare Centers in Tuscany,” in *Finanziamento ed Efficienza della Spesa Pubblica Locale*, G. Maltinti and A. Petretto eds., published by G. Giappichelli, Turin, (in Italian).

Working Papers and Manuscripts

- Deck, C., T. Jun, L. Razzolini, and T. Reid (2022), “Information Aggregation with Heterogeneous Traders.” Submitted to *JEBO*.
- Di Bartolomeo, G., M. Dufwenberg, S. Papa and L. Razzolini (2023), “Guilt Aversion and Other Motivations: Eve Versus Adam.” Submitted to *JEBO*.
- Mago, S., Jennifer Pate and L. Razzolini, (2022), “Experimental Evidence on the Role of Outside Obligations in Wage Negotiations.” Submitted to *JEBO*.
- Loeschel, A, M. Price, L. Razzolini, and M. Werthschulte, (2022), “What Drives Energy Curtailment? Using COVID-19 as a Natural Experiment to Disentangle the Relative Importance of Attention and Income Shocks.”
- Mago, S., Jennifer Pate and L. Razzolini, (2022), “Lying Out of Obligation: Cheap Talk in an Ultimatum Game with Outside Obligations.”
- C. Deck and L. Razzolini (2019), “Poking Holes in the Moral Reference Point Model.”
- M. Finnegan, E. Johnson, L. Razzolini and A. Ross (2018), “A Second Stand in the Schoolhouse Door: Are Public Schools Resegregating?”

—Basu Choudhary A., O. Korenok, L. Razzolini, and D. Stephenson (2014), “How Well Does Evolutionary Theory Predict Evolution of Play in Infinitely Repeated Prisoner’s Dilemma Games in the Laboratory?”

— Basu Choudhary A., J. Dixon and L. Razzolini, (2011), “Is Reform Inevitable in Iran? An Evolutionary Analysis.” *VMI Working Paper Series*.

— Basu Choudhary A., J. Hentz and L. Razzolini , (2011), “A Theory of Conflict as a Function of State Power: Cases Illustrating Evolutionary Process.” *VMI Working Paper Series*.

— Price G. and L. Razzolini, (2007), “The Returns to Seniority on the Labor Market for Academic Economists.”

— Conlon J and L. Razzolini, (2000) “Why doesn’t She Leave? Domestic Violence as a Signal.”

— Barham V. and L. Razzolini, (1998), “From Each According to Their Capacity to Pay: Differentiated Pricing Clubs.”

— Balestrino A. and L. Razzolini, (1996), “Is Private Advertising Socially Excessive? An Open Question.” Working Paper 90, Dipartimento di Scienze Economiche Universita degli Studi di Firenze, Italy.

Research in Progress

—Loeschel, A, M. Price, L. Razzolini, and M. Werthschulte, (2021), “Not all stressors are created equal: Evidence on the effect of traffic congestion and COVID-19 on charitable giving.”

—Loeschel, A, M. Price, L. Razzolini, and M. Werthschulte, (2020), “Congestion induced stress and its effects on decision-making and well-being.”

— Basu Choudhary A. and Laura Razzolini (2020) “Social Bubbles, Fake News, and Profits: Can Real News Survive?”

—E.L. Millner and L. Razzolini, (2018), “Making Risky Decisions.”

— Korenok O., E.L. Millner and L. Razzolini, (2015), “Altruism, Moral Costs and Convex Preferences.

— Basu Choudhary A. and L. Razzolini, (2015), “Modeling the Asymmetric Information Problem in Cyber Attacks.”

— Korenok O., E.L. Millner and L. Razzolini, (2014), “Cold-prickle of taking versus the warm-glow of giving: A study of motives for giving.”

— Barnes, A., H. Jae, D. Holford, Millner, E., L. Razzolini and C. Watt, (2013), “Speaking the same language before starting the conversation: Understanding the literacy levels and risk attitudes of uninsured Virginians eligible for health insurance exchanges.”

— Barnes, A., Millner, E. and L. Razzolini, (2013), “Understanding Patients' Valuation of Genetic Risk Information.”

— Basu, A. and L. Razzolini, (2012), “Corruption and Driving Licenses: Citizens Complaints as a Source of Information.”

— Holt, C., Kydd, A., L. Razzolini and R. Sheremeta (2011), “Profiling and Terrorism.”

— Eckel C. and L. Razzolini, (2007), “Power and Entitlement: Ultimatum Games with Different Outside Options.”

— Basu, A., Conlon J and L. Razzolini, (2002), “Corruption and Driving Licenses: Citizens Complaints as a Source of Information.”

— L. Razzolini and L. Vesterlund, (1999), “Company Generosity and Matched Contributions.”

Books and Other Publications

— M. Reksulak, L. Razzolini, and W.F. Shughart II eds., *The Elgar Companion to Public Choice*. Edward Elgar Publishing. Second Edition, April 2013.

— Jackson M. and L. Razzolini, (2003), “Postcards from NSF.”

— L. Razzolini, (2003), “How to Get National Science Foundation Funding in Economics.” CSWEP Newsletter. Winter 2003.

Book Reviews

— Review of Domain Conditions in Social Choice Theory by Wulf Gaertner (Cambridge, UK: Cambridge University Press, 2001). In *Public Choice*, 116, 2003: 469-471.

— Review of Condorcet: Foundations of Social Choice and Political Theory translated and edited by Iain McLean and Fiona Hewitt, *History of Economics* (1995). In *Public Choice*, 85, 1995: 199-201.

Funded Research

External

— “RAPID: Uncovering the Effects of COVID-19 on Stress, Well-being and Economic Decision-Making,” National Science Foundation Grant. May 2020 – May 2021: \$82,273.

— “Anchor or Asset? Reporting External Obligations in Negotiations,” IFREE. November 2019 – August 2020: \$10,000.

— “Giving an Not Taking: Experiments on New Fundraising Mechanisms Usgin a Default Gift,” Science of Philanthropy Initiative. September 2014 – August 2015: \$17,250.

- “SaTC/NSF: National Science Foundation Travel Grant: Conference on Secure and Trustworthy Cyberspace PI meeting, November 2012, \$706.
- “NSCC/SA: Predicting the Nature of Conflict – An Evolutionary Analysis of the Tactical Choice,” National Science Foundation Grant. September 2009 – August 2013: \$129,339.
- “Collaborative Research: Traffic Congestion: Actions and Reactions,” National Science Foundation, HSD Grant. September 2005 — August 2010: \$91,992
- “An Experimental Study of Cost Sharing and Rationing Mechanisms,” Office of Naval Research Grant. August 2000 — July 2001: \$49,093.25.
- “An Experimental Study of Rationing Mechanisms,” National Science Foundation, POWRE Grant. August 1999 — July 2001: \$71,368.
- “An Experimental Evaluation of the Robustness of the Serial Cost Sharing Rule for Allocation of Training Resources,” Office of Naval Research (with Robert Dorsey). May-December 1999: \$258,642.39.
- “An Experimental Evaluation of the Serial Cost Sharing Rule for Allocation of Training Resources,” Office of Naval Research (with Robert Dorsey). May-December 1998: \$29,642.39.
- “Auctions in Pricing Excludable Public Goods,” National Science Foundation, Research Planning Grant. July 1997-June 1998: \$ 18,000.

Internal:

- Alabama Traffic Institute, The University of Alabama, Fall 2019: \$25,000
- VCU School of Business, “Summer Research Fellow,” Summer 2016: \$10,000
- VCU Health Policy Collaborative Program, Fall 2012: \$60,000
- VCU Presidential Research Incentive Program, Spring 2011: \$11,000.
- VCU School of Business, “Summer Research Grant.” Summer 2006: \$ 7,000
- VCU School of Business, “Summer Research Grant.” Summer 2005: \$ 14,000.
- Hearin Foundation, “Research Grant.” Summer 2001: \$ 7,109.
- Hearin Foundation, “Research Grant.” Summer 1999: \$ 12,500.
- Hearin Foundation, “Research Grant.” Summer 1998: \$ 6,000.
- Business School Summer Research Grant. University of Mississippi, Summer 1997: \$3,000.
- Faculty Summer Support Program. University of Mississippi, Office of Research. Summer 1997: \$2,655.
- Faculty Summer Support Program. University of Mississippi, Office of Research. Summer 1996: \$2,000.
- Business School Summer Research Grant. University of Mississippi, Summer 1996: \$3,000.
- Business School Summer Research Grant. University of Mississippi, Summer 1995: \$3,500.
- Partners Proposal. University of Mississippi. February 1995: \$941.
- Faculty Summer Support Program. University of Mississippi, Office of Research. Summer 1995: \$4,000.

— Summerfield G. Roberts Dissertation Fellowship. Southern Methodist University. April 1994: \$5,000

Editorial Activity

Southern Economic Journal, Senior Associate Editor. August 2019 to present.

Southern Economic Journal, Editor. August 2003 - August 2019.

Organizational Boards and Committees

Economic Science Association: Executive Board Member. June 2022 - present

Southern Economic Association: Vice President. November 2021 - present

Southern Economic Association: Ex-Officio Member of the Board of Trustees. August 2003 - August 2019.

Atlanta Research Data Center, Review Board member. August 2017 to August 2019.

Southern Economic Association: Nominating Committee, 2001, 2020.

Reviewer

Funding Agencies:

-National Science Foundation,

-Office of Naval Research,

-Louisiana Board of Regents' Research Competitiveness Subprogram,

-Canada SSHRC

-National Science Foundation: Review Panel Member: T-AP RRR for International Priorities Competition December 2021.

-National Science Foundation: Review Panel Member: Smart and Connected Communities Competition, February 2020

-National Science Foundation: Review Panel Member: Science & Centers Competition, September 2019

-National Science Foundation: Review Panel Member: Smart and Connected Communities Competition, May 2018

-National Science Foundation: Site Visit Panel Member: Science & Technology Centers Competition, September 2012

-National Science Foundation: Review Panel Member: EARS Competition, July 2012

-National Science Foundation: Review Panel Member: Science & Technology Centers Competition, September 2011

-National Science Foundation: Review Panel Member: IGERT Competition, June 2010.

-National Science Foundation: Review Panel Member: Science & Technology Centers Competition, June 2009.

-National Science Foundation: Review Panel Member: Human and Social Dynamics Competition, May 2006.

-National Science Foundation: Review Panel Member: Information Technology Research for National Priorities Competition May 2003.

Journals:

American Economic Review	Economic Journal
Journal of Economic Theory	Journal of Public Economics
Social Choice and Welfare	Mathematical Social Sciences
Games and Economic Behavior	Public Choice
Journal of Public Economic Theory	Review of Economic Design
Southern Economic Journal	Economic Theory
Ricerche Economiche	Politica Economica
Public Finance Quarterly	Theory and Decisions
Conflict Management and Peace Science	Public Finance Management
Journal of Behavioral Decision Making	Economic Letters
Management Science	Economics of Peace and Security Journal
Econometrica	European Journal of Political Economy
Journal of Economic Behavior and Organization	
American Economic Review: Insights	

Programs:

- External Reviewer for the Department of Economics, SUNY Binghamton, February 2023.
- External Reviewer for the Department of Economics & Finance, UTEP, February 2021.
- External Reviewer for the Department of Economics, East Carolina University, November 2015.
- Assessor for the Italian Evaluation of Economia, Management e Metodi Quantitativi Department, University of Milano, September 2014.
- Assessor for the Italian Evaluation of the Scienze Economiche, Statistiche e Aziendali Department, University of Milano, September 2011.

Promotion and Tenure Letters

Agnes Scott College (11/2012, 8/2016)
Auburn University (9/2017, 8/2022)
Clarkson University (9/2012)
Chapman University (7/2021)
Franklin and Marshall University (8/2012)
George Mason University (9/2022)
Georgia Institute of Technology (8/2012, 8/2019)
Georgia State University (7/2012, 8/2014)
Mississippi State University (8/2007)
Ohio University (11/2020)
Penn State University at Erie (9/2018)
San Diego State University (9/2013)
University of Alabama (8/2006)
University of Texas at Dallas (11/2012)
University at Buffalo - State University of New York (11/2013; 3/2018)
University of Utah (8/2014)
University of Massachusetts, Amherst (10/2014; 8/2019; 1/2020)
University of Massachusetts, Lowell (8/2022)
U.S. Naval Academy (11/2011)

University of Richmond (12/2018)
University of Wyoming (11/2019)

Awards

School of Business: 2013/14 Distinguished Service Award.
School of Business: 1998/99 Outstanding Teacher of the Year.

Presentations

Conference Activities (last five years):

- “What Drives Energy Curtailment? Using COVID-19 as a Natural Experiment to Disentangle the Relative Importance of Attention and Income Shocks.” Presented at Behavioral Ecological Economics Workshop, July 10-11, 2023, Florence, Italy.
- “Lying Out of Obligation: Cheap Talk in an Ultimatum Game with Outside Obligations.” Presented at the world meetings of the Economic Science Association, June 26-29, 2023, Lyon, France.
- “Damned if you do, Damned if you don’t: Women’s position in negotiations.” Presented at the North America meetings of the Economic Science Association, November 10-12, 2022, Santa Barbara, CA.
- “Damned if you do, Damned if you don’t: Women’s position in negotiations.” Presented at the annual meetings of the Southern Economic Association, November 19-21, 2022, Miami, FL.
- “Lying Out of Obligation: Cheap Talk in an Ultimatum Game with Outside Obligations.” Presented at the annual meetings of the Southern Economic Association, November 18-21, 2021, Fort Lauderdale, FL.
- “Lying Out of Obligation: Cheap Talk in an Ultimatum Game with Outside Obligations.” Presented at the annual world meeting of the Economic Science Association Conference, July 4-7, 2022, Boston, MA.
- “The Dictator Helps Those Who Help Themselves.” Presented at the annual meetings of the Southern Economic Association, November 19-22, 2021, Houston, TX.
- “Damned if you do, Damned if you don’t: Women’s position in negotiations.” Presented at the annual meetings of the Southern Economic Association, November 19-22, 2021, Houston, TX.
- “The Role of Poverty Measures in Achieving Equity of Student Outcomes in Texas.” Presented at the annual meetings of the Southern Economic Association, November 19-22, 2021, Houston, TX.
- “Damned if you do, Damned if you don’t: Women’s position in negotiations.” Presented at the annual meetings of the Economic Science Association, October 29-31, 2021, Tucson, AZ.
- “Uncovering the Effects of COVID-19 on Stress, Well-Being, and Economic Decision-Making.” Presented at the Special Online Conference on Experimental Insights from Behavioral Economics on Covid-19 (2/12 & 2/1), organized by John’s Hopkins University of the London School of Economics.
- “Social Bubbles, Fake News, and Profits: Can Real News Survive?” Presented at the annual meetings of the Southern Economic Association, November 21-23, 2020, New Orleans, LA.

- “Uncovering the Effects of COVID-19 on Stress, Well-Being, and Economic Decision-Making.” Presented at the annual meetings of the Southern Economic Association, November 21-23, 2020, New Orleans, LA.
- “The Dictator Helps Those Who Help Themselves.” Presented at the annual meetings of the Southern Economic Association, November 21-23, 2020, New Orleans, LA.
- “The Role of Poverty Measures in Achieving Equity of Student Outcomes in Texas.” Presented at the 11th (virtual) North American Productivity Workshop, June 8-12, 2020, Miami, FL.
- “Congestion induced stress and its effects on decision-making and well-being.” Presented at the annual meeting of the Economic Science Association Conference, October 10-13, 2019, Los Angeles, CA.
- “Congestion induced stress and its effects on decision-making and well-being.” Invited contribution to the Advances in Field Experiments, Annual Conference, September 11-13, 2019, Chicago, IL.
- “Poking Holes in the Moral Reference Point Model.” Presented at the annual world meeting of the Economic Science Association Conference, July 4-7, 2019, Vancouver, Canada.
- “Encouragement, experience and spillover effects in a field experiment on teens' museum attendance.” Presented at the annual meeting of the Economic Science Association Conference, October 18-21, 2018, Antigua, Guatemala.
- “Best of Five Contests: An Experiments on Gender Differences.” Presented at the annual world meeting of the Economic Science Association Conference, June 28 – July 1, 2018, Berlin, Germany.
- “Best of Five Contests Experiments: Can Women Endure?” Fifth International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), European University Institute, May 3-5, 2018, Florence, Italy.
- “Altruism and Feelings of Ownership.” Invited contribution to the Science of Philanthropy Initiative, Annual Conference, September 11-12, 2017, Chicago, IL.

Invited Research Seminars

- October 12, 2022: Kennesaw State University
- October 7, 2022: Binghamton University
- March 4, 2022: George Mason University
- May 21, 2019: Sapienza University of Rome
- October 5, 2018: Auburn University
- April 13, 2018: Florida State
- April 6, 2018: University of Oklahoma
- March 31, 2017: Georgia Tech
- November 4, 2016: Georgia State University
- October 31, 2016: University of Alabama, Tuscaloosa
- October 12, 2016: Rutgers University
- September 26, 2014: Iowa State University
- April 28, 2014: Texas A&M University
- September 12, 2013: Virginia Tech University
- September 6, 2013: Georgia State University

September 13, 2012: Southern Methodist University
June 4, 2012: SUNY, Buffalo
September 2011: University of Alabama, Tuscaloosa
April 2011: James Madison University
January 2011: University of Kansas
October 26, 2009: University of Virginia
September 14, 2009: University of Texas at Dallas
December 8, 2008: University of Siena, Italy
November 10, 1995: University of Memphis.
March 10, 1995: University of Alabama.
November 2, 1994: University of Ottawa.

Mentoring Activities

— CeMent National Mentoring Workshop, Atlanta, GA. January 6-8, 2019. Mentor to four women in the Micro Theory Group.
— CeMent Regional Mentoring Workshop, New Orleans, LA. November 19-20, 2015. Gave a lecture “Getting into print: Tips for Success in Publishing.”
— CeMent National Mentoring Workshop, San Diego, CA. January 5-7, 2003. Mentor to four women in the Micro Theory Group.
— NSF Sponsored Mentoring Workshop “Fostering Competitive Social Science Research among Faculty of HBCUs,” Spellman College, Atlanta, GA. October 17-18, 2003. Mentor to three women/minorities in the Micro Group.
— CeMent Regional Mentoring Workshop, New Orleans, LA. November 19-20, 2004. Gave a lecture “Getting into print: Tips for Success in Publishing.”
— CeMent Regional Mentoring Workshop, Washington, DC. November 17-18, 2011. Gave a lecture “Getting into print: Tips from an Editor.”
— CeMent Regional Mentoring Workshop, New Orleans, LA. November 20-22, 2015. Gave a lecture “Getting into print: Tips from an Editor.”

Professional Societies

American Economic Association
Economic Science Association
Southern Economic Association

University Committee Service (last five years):

Member of the ODS Faculty Advisory Council: 2022 to present.
Member of the University-wide Advanced & In-Space Manufacturing committee: 2019 to present.
Director Teaching Excellence in the School of Business to implement the new strategic plan: 2013 to 2017.
Member of the School of Business Promotion and Tenure Committee: 2015 to present.
Member of the School of Business Undergraduate Curriculum Committee: 2011 to 2014.

Member of the Department of Economics Undergraduate Curriculum Committee: 2004 to present
Member of the Department of Economics Search Committee: 2012-2013.
Member of the School of Business Dean Search Committee: 2009.
Member of the VCU Task Force on Corporate Sponsored Research: Summer 2008.
Member of the NSF Funding Strategy Committee for the VCU Office of Research: 2006 to present.
Member of the Department of Economics Promotion and Tenure Committee: August 2008 to present.
Reviewer for the Business School Summer Research Grants Program.

Teaching

Courses Taught:

Principles of Microeconomics (class size: 50 - 300).
Principles of Macroeconomics (class size: 50 - 300)
Public Finance (undergraduate, graduate).
Microeconomics (graduate).
Intermediate Microeconomics (undergraduate, MBA).
E-Commerce: Economics of Information (undergraduate, graduate).

Dissertation Supervised:

Michael Reksulak, "Cost Sharing Rules: An Experimental Comparison of Three Mechanisms."
Ph. D. Dissertation, August 2002.

Dissertation Committees:

Zachary Dorobiala (current); Li Zhang (current); Alice Solda (2019); Taylor Stevenson (2004);
Karahana Gorkan (2002); Tinni Sen (1999); Atin Basuchoudhary (1997).